

# Index

## A

Ålesund, 29, 35, 171, 208  
Academia, 4, 168, 170, 175, 177  
Acquisition, 11, 30, 33, 175, 211  
Added value, 130, 133, 197, 210  
Advertisements, 16  
Alaska pollock, 192, 193  
Allowable quotas, 49  
Altona, 34  
Amsterdam, 24  
Analytical framework, 8, 9, 15, 73, 201–204  
Andalusia, 57, 58, 66, 67  
Animal welfare, 71  
Anthropology, 9  
Aquaculture, 47–49, 53  
Aragon, 57  
Argentina, 44  
Artificial additives, 72, 73, 82  
Associados industrias do bacalhau, 204  
Associations, 16, 49  
Attributes, 3, 16, 41, 42, 50, 151  
    ecological, 43  
Auctions, 15, 51, 128  
Authorities, 10, 16, 46, 193  
Availability, 13, 18, 45, 81, 188

## B

Bacaladeros, 67  
Bacalao festival, 212  
Bacalao nacional, 58, 67, 68  
Bacalao tipo ingles, 67  
Bacalao verde, 58  
Bacalladers, 65  
Backbones, 120  
Balearic islands, 46  
Baltic sea, 1

Basque country, 30, 51, 57, 58, 61, 63, 64, 67,  
    77, 105, 106  
Bass, 45, 48, 49  
Behaviour, 15, 51, 203  
    economic, 7  
    rules of, 9  
Bergen, 29, 32, 171  
Bilbao, 24, 29–31, 34–36  
Bio-economics, 49  
Bio-statistics, 49  
Bio-technology, 49  
Blue ling, 140  
Brand, 14, 47, 173  
Brazil, 11, 38, 91, 122, 132  
Bream, 45, 48  
Brokers, 90, 95  
Business, 2, 4, 11, 12, 190, 203  
Butterfly, 108, 109  
By-products, 120

## C

Calvo, 47  
Canary, 31, 46  
Canning, 186, 189  
Cantabria, 57  
Capabilities, 8, 15, 131, 203  
    distinctive, 190  
Capacity building, 168  
Carrefour, 81  
Castile and Leon, 46  
Catalonia, 24, 27, 30, 31, 35, 57, 65–67, 200  
Catching, 15, 18, 42, 105, 195  
Catholic countries, 18, 23  
Centralized export, 171  
Centre-periphery, 8  
China, 44, 66, 68, 193  
Christmas, 2, 23, 56, 200

- Climate, 13, 108, 186  
 Clipfish, 42, 51, 95, 122, 128, 158, 193  
 Coastal community, 15  
 Coastal fleet, 125, 127, 130, 189, 192  
 Cod cheeks, 109  
 Cod fishing, 1, 3, 61, 104, 108, 193  
 Cod loins, 49, 109  
 Colour, 32, 45, 67, 111, 200, 213  
 Commercialization, 110, 186  
 Community, 14  
   development, 15, 43  
 Companies, 8, 14, 16, 109, 163, 201, 210  
 Comparative advantage, 11, 13, 188  
 Competition intensity, 11  
 Competitive advantage, 11, 99, 183, 192  
 Congo, 38  
 Consumers, 3, 9, 11, 14–16, 31, 165, 186, 204, 210, 211, 214  
 Consumption, 1, 2, 8, 12, 13, 15, 18, 19, 30, 111, 181, 188, 203, 213  
 Consumption conventions, 13, 15, 16, 65, 68, 73  
 Convenience, 51, 53, 120, 182, 193, 200, 206  
 Convention, 3, 4, 12, 88, 129, 169, 170  
 Conversion factors, 117, 125, 129, 138  
 Coordination, 8, 9, 11, 16, 83, 186  
 Craftsmanship, 50, 213  
 Critical realism, 202  
 Culinary culture, 18  
 Cultural  
   strategy, 210, 211  
   studies, 9  
   turn, 8  
 Culture, 8, 16, 55, 67, 72–74, 204, 211, 212  
   gastronomic, 55, 68  
   role of, 8
- D**
- Danish, 31, 208  
 DATACOMEX, 44, 56, 58  
 Decisions, 9, 13, 15, 16, 43, 73, 202  
 Deep structures, 202, 203, 212  
 Deep-sea longliners, 194  
 Demand, 2–4, 14, 24, 52, 116, 212  
   side, 78–80  
 Denmark, 37, 68, 140  
 Desalting, 64, 108, 189  
 Design, 14, 109, 169  
 Development, 1, 2, 4, 12, 13, 167, 168, 173, 177, 191  
   economic, 9, 18  
   trajectories, 8  
 Differential duty, 29, 30
- Differentiated goods, 14  
 Diphosphates, 82  
 Directorate of Fisheries, 117, 168, 172, 173, 177  
 Discourses, 16, 170  
 Distribution, 49, 51, 53, 111, 207  
 Domestic order, 15, 16  
 Domestic qualities, 43, 45, 46, 50, 51, 53  
 Dried cod, 1, 23, 46, 52
- E**
- Eco-labeling, 72  
 Ecological  
   fluctuations, 183  
   order, 7, 15, 16  
 Econometric modeling, 138, 146, 156  
 Economic arena, 13, 182  
 Economic development, 9, 172, 182  
   matrices of, 207  
 Economic Exclusive Zones (EEZs), 106  
 Economic geography, 3, 7, 10, 20  
   analytical framework, 8, 9  
 Economics, 9, 168  
 Economy, 8  
   political, 4, 8, 168  
 Ecuador, 44  
 Education, 3, 8  
   higher, 174  
   infrastructure, 4, 167, 168, 170, 178  
 El Corte Ingels, 81  
 Embedded, 2, 3, 11, 14, 188, 207  
 Employment, 14, 212  
   of spanish, 163  
 Entry barriers, 188  
 European Free Trade Association (EFTA), 82  
 European space agency, 82  
 European Union (EU), 14, 49, 98, 106, 117, 155  
   member of, 38, 42  
 Eurostat, 138, 157  
   ambiguity of, 139  
 Exclusion, 8  
 Expertise, 14, 61  
 Exportation, 49  
 Exports, 142, 183, 186  
 Expressions, 17  
 Extrinsic properties, 14
- F**
- Family, 67, 150, 151  
 Faroe Island, 31, 35, 37, 60, 63, 66, 98, 130, 138, 140, 141, 150  
 Faroese, 30, 32, 51, 161  
 Features, 16, 58, 74, 104

- Fillets, 109
  - Findus, 47
  - Finnmark, 132, 172, 173, 212
  - Firm management, 190
  - Firms, 191, 210
  - Firsthand exchange
    - conventions
    - influence of, 193, 194
  - Fish
    - auctions, 127
    - migration pattern, 13
    - sizes, 125, 130, 131
    - stocks, 49, 74, 79, 191, 197
  - Fish and chips, 109
  - Fishermen trade unions, 51
  - Fishermen's union, 127
  - Fishing grounds, 1, 9, 13, 18, 29, 128, 132
  - Fishing method, 94, 95
  - Fishing quotas, 15, 48, 195
  - Fishmongers, 35, 45–47, 51, 90, 96
  - Fiskarfagskolen, 168
  - Fiskeproducentenes Fellessalg, 208
  - Flavour, 67, 129, 135, 193
  - Flexible quota transferability, 196
  - Flexible specialization, 104, 125
  - Food
    - cultures, 15
    - markets, 15
    - quality, 182
  - Food consumption database, 44–46
  - Food value chains (FVCs), 41, 43, 47, 50, 53
  - Fordism, 8
  - Franco, 38
  - Free trade, 36, 37
  - Freezing
    - hotels, 128
    - processors, 124
  - French, 27, 32
  - Fresh fillets, 183
  - Fresh fish, 31, 44–46, 48, 182, 189, 206
    - boatloads of, 128
  - Fresh salmon, 183
  - Fresh wild cod, 183
  - Freshness, 45, 183
  - Frozen fillets, 118
  - Frozen fish, 38, 44, 117, 132, 134
  - Functional localization, 88
- G**
- Galicia, 36, 58, 64, 106
    - conventions of, 64
    - exception of, 35
  - Gastronomy, 55
  - Generic goods, 14
  - Generic markets, 50
    - standardized technologies for, 50, 51
  - German, 34, 35
  - Governance, 13
  - Grading law, 34
  - Grand Bank, 189
  - Green values, 71, 72, 74, 83
  - Growth, 8, 27, 38, 81, 141, 205
  - Guidelines, 15, 50
  - Guipuzcoa, 61
- H**
- Haddock, 140
  - Hake, 45, 49
  - Halophilic, 33
  - Hamburg
    - district of, 34
  - Handling, 33
    - procedures, 15, 50
  - Harbour auction, 187
  - Harvesting effort, 183
  - Headed and gutted (H&G), 109, 125, 127, 128
  - Health benefits, 182, 195
  - Heterogeneous consumer market, 186
  - Hicksian price elasticities, 147
  - Higher education, 174
  - History
    - of cod fishing, 105, 106
  - Honningsvåg, 212
  - Horeca, 97, 98
  - Horizontal perspectives, 8
  - Household, 44
  - HS number, 138
  - Hygiene, 33
- I**
- Iberian Peninsula, 2, 63, 199, 201, 203, 204, 206, 212
  - Iceland, 2, 4, 24, 36, 38, 60, 97, 117, 125, 139, 194
    - percent of, 32
    - variables of, 161
  - Identity, 14
  - Implementation of laws, 13, 163
  - Industrial
    - districts, 104
    - order, 16, 73, 105
    - organization, 95, 116
    - production, 15
  - Informal-Formal, 13
  - Innovation, 104, 164
    - systems, 104
  - Innovative, 8, 11, 182

Inspiration order, 16  
 Institutional, 51  
 Institutionalization, 203  
 Institutions, 210  
   definition of, 104  
 Interlocking, 8  
 Intermarché, 81  
 Intrinsic properties, 14  
 Invisible hand, 14  
 Isabe, 47  
 Italy, 34, 38, 122, 189

**J**

Jamón ibérico, 98  
 Jamón serrano, 98  
 Juicy texture, 45

**K**

Knowledge, 4, 210, 213  
 Kristiansund, 29, 32

**L**

La Rioja, 57  
 Labels, 16, 66  
 Labor, 98, 110  
   pool of, 167  
 Landing pattern, 122  
 Latin America, 34  
 Law, 160  
   of participation, 48  
 Learning, 4, 39, 167, 168, 175, 212  
   analysis of, 169  
 Learning organization, 168  
 Legal arena, 13  
 Lent, 2, 30, 42, 56, 200  
 Lerner index, 157, 158  
 Levante  
   region of, 67  
 Light salted, 137, 158  
 Ling, 140  
 Localization, 18  
 Location, 106  
 Lock-in, 8, 11, 18  
 Lofoten, 29, 49, 53, 122, 132, 186  
 Logos, 16  
 Longliners, 127, 131  
 Low-cost locations, 14  
 Loyalty, 98

**M**

Møre, 24, 29, 34, 193  
 Møre og Romsdal Fiskesalgslag, 128  
 Managers, 4, 15, 132  
 Marine biodiversity, 49

Marine stewardship council (MSC), 74, 78

**Market**

fluctuations, 14  
 growth, 163  
 order, 16, 183  
 power, 157, 161  
 pull, 130  
 size, 157, 159  
 transactions, 11  
 Marketing, 17, 188  
 Marketplace, 2, 15, 196  
 Mass production, 14, 34  
 Mediterranean, 17, 23, 34, 46, 50–52, 204  
 Mercadona, 81  
 Mercantile phase, 24, 27  
 Merchandise, 74  
 Merger, 11  
 Merluza, 45  
 Minimum price, 51, 127, 128, 193  
 Ministry of Fisheries, 49, 127, 138, 156, 173  
 Mis-coordination, 41, 51  
 Modified atmosphere, 190  
 Monkfish, 45, 49  
 Monopoly, 11, 29, 35, 36, 208  
 Morocco, 44  
 Multi-disciplinary, 9  
 Murcia, 51, 57, 58, 67  
 Muslim, 23, 204

**N**

National Association of Cod and Salted Cod  
 Producers (ANFABASA), 69, 75, 77,  
 78, 82  
 Natural resource harvesting, 183  
 Navarre, 51, 57, 77  
 Neoclassical economics, 43  
 Networks, 7, 8, 11–13, 16, 17, 20, 167  
 New England, 27  
 Newfoundland, 1, 27, 29, 31, 32, 37, 38,  
 42, 106  
 Nigerian market, 120  
 Norges Råfisklag, 128, 134, 194, 207  
 North American, 31, 32  
 North Atlantic, 55, 142, 182  
 North Cape, 212  
 Northern pacific, 192  
 Norway, 2, 3, 11, 19, 24, 30, 33, 37, 50, 83, 90,  
 116, 130, 142, 187  
 Norwegian, 2, 29, 32, 141  
   contemporary comparative analysis of, 183  
   export, 24, 29–31, 35, 36, 96, 141, 194, 200  
   firms  
     market integration of, 209, 210

- fishers' association, 191
  - foundation of, 23
  - perceptions of Spanish, 92
  - problems of, 142
  - producers, 200, 205
  - quality of, 32
  - salt fish industry in Spain, 147
  - salted cod value chain, 48, 49
  - situation of, 8
  - Norwegian seafood export council (NSEC), 133
- O**
- Oceanography, 49
  - Olive oil, 79, 189
  - On-job training, 172
  - Orders of worth, 43, 44
  - Organizations, 190
  - Origin, 10, 46, 53, 56
    - of imports, 58
    - of products, 79
  - Ortiz, 47
  - Outdated technology, 11
- P**
- Packages, 16, 144, 151, 152
  - Pair trawling, 106
  - Pangasius, 132, 192, 193
  - Participation, 13, 48
  - Pasaia port, 106
  - Pasajes, 31, 61
  - Past investments, 11
  - Pescanova, 47
  - Pesquera Ancora S.L. (Former Transpesca S.A.), 107
  - Pesquera LaurakBat, S.A., 106
  - Pesquera Rodríguez, S.A. (Pescafria), 106
  - Phosphate, 72, 77
  - Place, 2, 11, 14, 18
    - history of, 3
  - Place dependency, 18
  - Policy, 8, 13, 29, 37
  - Political arenas, 214
  - Political economy, 4, 8, 168
    - of education, 170
  - Portugal, 2, 38, 44, 64, 90, 95, 208
  - Post-Fordism, 8
  - Poverty, 8
  - Power, 8
    - negotiating, 170
    - role of, 8
  - Practices, 4, 9, 10, 41, 49, 214
  - Preferences, 2, 3, 20, 41, 47, 74, 214
  - Preservation methods, 186, 196
  - Price, 10, 14, 16, 44, 98, 146, 161
  - Price-quality, 189
  - Process innovation, 112
  - Processing
    - plants, 109, 124, 127, 163, 196
    - technologies, 15
  - Product innovation, 51, 109
  - Production, 3, 8, 9, 12, 13
    - conventions, 4, 15, 16, 18, 19, 38, 73, 98, 133, 200, 214
    - efficiency, 125
    - Production origin, 94
  - Productivity, 14, 106
  - Professional communities, 14
  - Professional know-how, 15
  - Profit, 9, 10, 14, 29, 78, 125, 195, 213
  - Promotion, 10, 50
  - Property rights, 105
  - Public order, 47
  - Purchase investment, 38, 90
- Q**
- Qualities, 7, 10, 16, 20, 43, 187
    - commercial, 44
    - ecological, 48
  - Quality differentiation, 128
  - Quality standards, 24, 31, 52, 200, 206
  - Quotas, 13, 36, 42, 50, 196
- R**
- Radical geographers, 105
  - Refrozen fish, 192
  - Region of Madrid, 57, 63, 64
  - Regulation, 8, 10, 13, 39, 49, 81, 82, 89, 115, 142, 182, 193–195, 201, 202, 207, 209
    - legal, 12
  - Regulatory body, 8, 15
  - Research and development (R&D), 11, 49
  - Resources, 4, 11, 13, 38, 207
    - natural, 9, 18
    - non-material, 8
  - Restaurants, 43, 46, 57, 63, 74, 78, 90, 208
  - Retailing, 8, 9
  - Rioja, 204
  - Roman law
    - principles, 191
  - Roman times, 204
  - Round-Fish-Equivalent-Weight (REW), 138, 156, 158
  - Rules, 4, 10, 13, 104, 112
  - Russian, 118, 122, 124, 129, 133, 172
    - origin, 129
  - Russian Pomors, 172

**S**

Saithe, 140, 150  
 Salaries, 98  
 Salazoneros, 67  
 Salmon, 48, 50  
 Salt, 29, 32, 33, 47, 67, 189, 200, 213  
 Salted belly, 120  
 Salted fillets, 4, 137, 139, 147, 151, 205  
 Salted fish, 23, 24, 56, 58, 61  
   producers, 3, 15, 38, 67, 72, 75, 78, 82, 83  
   project, 90, 202, 204  
   trade, 2, 18, 30  
 Salting, 15, 32, 64, 91, 132, 186, 205  
 Santander, 63  
 Scotland, 130  
 Seafood safety, 49, 50  
 Secondary school, 170, 173, 174  
 Selskabet for Norgges Vel, 33  
 Semi-processed, 187, 197  
 Serviccers, 4, 44, 80, 96, 145  
   financial, 9  
 Shelf life, 186, 188, 190  
 Shipping industry, 29  
 Sidrerias, 80  
 Smuggling, 29  
 Social trends, 8  
 Society, 8, 13, 64  
 Socio-economic, 3, 7, 18, 202  
 Sociology, 9, 168  
 Sole, 45, 49, 213  
 South America, 34  
 Spain, 2–4, 8, 18, 20, 24, 36, 56, 79, 91, 117  
 Spaniards, 29, 30, 90, 94, 95, 100  
 Spanish food market, 9, 47, 111  
 Spatial localization, 8, 20, 88  
 Specialized technologies, 13  
 Split fish, 117, 205  
 Standardized technologies, 14, 50  
 State, 13, 14, 39, 182  
 Statens Forsøks- og Lærebruk (LIF), 171, 172  
 Statistics Iceland, 117, 156  
 Statistics Norway, 117, 156  
 Stock surveillance, 49  
 Stockfish, 51, 122, 127, 186  
 Structural differences, 133  
 Structure-Convention-Performance (SCP), 7, 116, 183  
   model, 20  
 Super-chilling, 190  
 Supermarkets, 2, 45, 52, 74, 78, 210

Supply chain, 130–133, 187, 190, 192  
 Supply–demand balance, 194  
 Surimi, 74  
 Sustainability, 8, 16, 43, 48, 53, 72, 81, 213  
 Svalbard, 106  
 Sweden, 30, 172  
 SWOT (strengths, weaknesses, opportunities and threats), 11

**T**

Technology, 8, 13, 191  
   market-oriented, 11  
 The Icelandic Food and Veterinary Authority (MAST), 82  
 The Netherlands, 44, 140  
 The Norwegian fishermen's sales organization, 207  
 The Norwegian School of Fishery Science, 168, 174, 177  
 The Raw Fish Act, 170, 194, 197, 201  
 The University College of Finnmark, 171  
 Toll policy, 24  
 Tomatoes, 189  
 Tourism, 211  
 Traceability, 46, 49, 50, 84  
 Trade, 1, 2, 37  
   unions, 15, 16, 51  
 Traders, 47, 48, 188, 210  
 Tradition, 16, 23, 165, 211  
 Traditionalism, 64  
 Training, 15, 168  
 Traits, 16, 96  
 Transaction costs, 72, 208  
 Trondheim, 24, 29  
 Trout, 48  
 Tuna, 23, 60, 67, 204  
 Turbot, 45, 49

**U**

UN Convention on the Law of the Sea, 182, 191  
 Undifferentiated goods, 14  
 Unemployment, 14  
 Unidos, 37  
 United Kingdom, 44, 46, 109, 122  
 Unprocessed fish, 193  
 Urban workers, 24

**V**

Vacuum, 190  
 Valencia, 51, 58, 67  
 Valiela S.A., 107  
 Value adding, 4, 11, 98, 125, 197  
 Value chain, 3, 7, 9, 12, 16, 186

environmental adaptation, 188, 189  
  Norwegian–Spanish, 90  
Values, 17  
Vardø, 172, 173  
Velaspe S.L., 107  
Vietnam, 132, 163, 192  
Vigo, 63, 106, 107  
Vocational training, 168, 169  
VRIO, 130

**W**

Wealthy regions, 182  
West Indies, 34  
Wet salted cod, 38, 119, 130, 137, 158, 206  
Whiteness, 13, 44, 52, 96, 182  
Wholesalers, 9, 43, 47  
Workers, 13, 14, 24, 168  
World War I, 34, 208  
World War II, 37, 131, 132