

# The Psychological Cost of College Math: Digital Learning Behaviors, Outcomes, and Genders Differences

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Abstract. Students' perception of the costs of engaging in learning has only recently been the focus of empirical study. Perceived costs include effort cost, opportunity cost, and psychological cost. This study focuses on the implications of psychological cost - the perceived negative psychological consequence of participating in a learning task -for learning behavior, performance, and the potentially greater prevalence of cost for women learning math. Research questions include: (1) Does perceived psychological cost of engaging in a calculus course predict undergraduates' behavior in the learning management system (LMS)? (2) Does psychological cost of engaging in a calculus course predict students' academic performance? (3) Which digital learning behaviors predict final exam score? (4) Do females perceive greater psychological cost than males? (5) Are there differences in course achievement by gender? And (6) Do male and females' digital learning behaviors differ? Contrasting theory and prior findings, psychological cost did not predict learning behavior or course performance. Students' use of policy documents and a tool to organize study sessions predicted final exam performance. Females perceived greater psychological costs than males when studying calculus, consistent with prior research. Female students also scored lower than males on the final exam. Results suggest that costs may differ by gender and may mediate gender differences in performance.

**Keywords:** Expectancy-value theory (EVT) · Psychological cost Learning management system (LMS) · Math learning

## 1 Theoretical Framework and Background

#### 1.1 Expectancy Value Theory

Motivation theories attempt to explain why individuals choose different tasks that they want to engage, how long they engage in those tasks, how intensive their engagement is, and what are their interpretations about task performance and goals (Eccles et al. 1998). Expectancy Value Theory (EVT) is one of the perspectives explaining motivation, arguing that individuals' expectations on the performance of tasks and their

perceived value of tasks explain their choices and persistence on tasks as well as the vigor in carrying them out (Eccles et al. 1983). According to EVT model, expectancies and values are influenced by an array of psychological and social cultural determinants, such as beliefs of individuals' abilities, the perceived difficulty of different tasks, task goals, self-schema, and affective memories. Expectancy in the modern EVT is defined as the expectancies for success, which distinguishes from the beliefs about competence or ability (Wigfield et al. 2010). Task values in EVT consists of four major components: attainment value, intrinsic value, utility value, and cost. Attainment value can be understood as the personal importance of doing well on the task, intrinsic value is the enjoyment one gains from doing the task, utility value refers to how the current task benefits individuals' future plans, and cost refers to the negative aspects of engaging the task, such as performance anxiety or fear of failure. This study examines students' perceived cost, in particular, psychological cost in taking Calculus I, and how the psychological cost influence learning behaviors and the learning outcome.

#### 1.2 The Role of Cost

Within EVT, cost is defined as "what an individual has to give up to do a task, as well as the anticipated effort one will need to put into task completion" (Eccles 2005). If a task is perceived as costing too much, individuals will be less likely to do it. EVT theorists hypothesized three types of cost: opportunity cost, effort cost, and psychological cost. Opportunity cost is how much alternatives one needs to give up in order to engage in the task, effort cost is how much effort will be needed to accomplish the task, and psychological cost refers to the negative psychological or emotional consequence of participating this task. Gaspard et al. (2015) found that females perceive more psychological and effort cost than males using a measure of cost found to be invariant between males and females.

Conceptualized as the mediator between individuals' affective reactions and performance, cost was introduced as one of the components of task values, along with attainment value, intrinsic value, and utility value (e.g. Barron and Hulleman 2015; Eccles et al. 1983; Eccles et al. 1998; Wigfield and Eccles 1992, 2000). Studies have shown that cost is empirically different from expectancies and values (Conley 2012; Kosovish et al. 2015; and Trautwein et al. 2012). Flake et al. (2015) extended these methodological confirmations and further elevated the treatment of cost and established costs as factors that influences outcomes alongside values, rather than as a subcomponent of values.

Prior empirical studies that examine cost as a component of value, primarily find that values were positively predict students' academic choices such as switching STEM majors (Perez et al. 2014) and enrollment intentions in math courses (Meece et al. 1990). In the studies that also measure perceived cost as an independent construct, perceived cost was found to negatively predict academic choice (Battle and Wigfield 2003). Barron and Hulleman (2015) also reported that students' value predicted their interest in the subject, but perception of cost can negative predict both their grades and interests in the subject. Debate continues: Barron and Hulleman (2015) proposed an

expectancy-value-cost motivation model after a comprehensive review of the literature while Wigfield et al. (2017) maintain the argument that cost should not be elevated to a named component in Expectancy Value Theory. This study applies a contextual approach given prior evidence of the psychological variables previously shown to influence students engagement and achievement in undergraduate mathematics. We thus focus our examination on the implications of psychological cost across students, and focus further on its implications for the female students most apt to abandon their STEM career aspirations.

### 2 Methods

The primary purpose of this study is to examine the role of psychological cost in students' learning behaviors and outcomes in a face-to-face Calculus course in a Southwestern university. In addition, this study also seeks to answer whether or not there is discrepancy of psychological cost between female students and male students.

#### 2.1 Research Questions

- 1. Does perceived psychological cost of engaging in a calculus course predict undergraduates' behavior in a learning management system (LMS)?
- 2. Does perceived psychological cost of engaging in a calculus course predict students' academic performance?
- 3. Which digital learning behaviors predict final exam scores?
- 4. Do females perceive greater psychological cost than males?
- 5. Are there differences in course achievement by gender?
- 6. Do male and females' digital learning behaviors differ?

#### 2.2 Participants and Course

One hundred and twenty one undergraduate students (53% female; 33% Caucasian, 23% Asian, 20% Hispanic, and 24% others; 55% first generation college students) taking Calculus I in a Southwestern U.S. university participated in this study. Learning behaviors in the LMS were collected from server logs for two face-to-face Calculus course sections taught by instructors that hosted digital course content on their LMS course site.

#### 2.3 Measures

**Learning Behaviors.** Eight kinds of students' learning behaviors are recorded. We traced and collected those learning behaviors explained by how frequently they clicked on the links (see Table 1).

Resource type	Behaviors (i.e., access of)
Content folder	Folders containing resources that an instructor shared with students
Content area	Link to an external website that provides a resource relevant to a course objectives
Monitoring process	Interactive worksheet designed to organize a study session
Lecture notes (partial)	Lecture notes to be completed in class
Lecture notes (complete)	Lecture notes to be used after class
Environmental	LMS tools (e.g., settings, help)
Structure	
Planning	Study guides and exam blueprints
Policy	Course schedules; course and university policies

Table 1. LMS learning behaviors observed via university server logs

**Perceived Psychological Cost.** Questionnaires assessing expectancies, attainment, intrinsic and utility value and effort, opportunity and psychological costs were adapted from Perez et al. (2014) and administered in weeks (4 items per value and cost; six-point Likert scale; Table 2).

 Table 2. Items assessing psychological cost.

Please rate how much you agree or disagree with the following statement:	
1. I would be embarrassed if I found out that my work in my STEM courses	1.Strongly
was inferior to that of my peers	disagree
2. I'm concerned that I won't be able to handle the stress that goes along	2.Disagree
with my STEM courses	3.Somewhat
3. It frightens me that my STEM courses are harder than courses required for	disagree
other majors	4.Somewhat
4. It frightens me that my STEM courses are harder than courses required for	agree
other majors	5.Agree
onor majors	6.Strongly agree

**Learning Outcome.** A final exam provided a summative evaluation of students' learning in the course. This culminating exam assessed all course objectives and was composed of multiple choice and constructed response items. The majority of items were math problems to be solved. Some included prompts to provide written responses explaining concepts and procedures. These were scored using a standard rubric employed by multiple raters.

## 3 Results

Research Question 1: Does perceived psychological cost of engaging in a calculus course predict undergraduates' behavior in a learning management system (LMS)?

A series of multiple regression analysis regressing students' LMS behaviors on their level of perceived psychological cost revealed no significant predictive relationship, Fs(3,115) < 2.69, ps > .05.

Research Question 2: Does perceived psychological cost of engaging in a calculus course predict students' academic performance?

A multiple regression analysis regressing exam scores on values and costs produced a nonsignificant omnibus model, F(6,113) = 1.141, p = .217. In this model, psychological cost was not a significant predictor of exam scores,  $\beta = -.166$ , p = .125.

Research Question 3: Which digital learning behaviors predict final exam scores?

A model regressing final exam score on students' behaviors was statistically significant, F(8, 110) = 2.491, p < .05, R<sup>2</sup> = .016. Accesses to an interactive tool designed to organize study session (b = .013, SE = .007, p < .05,  $\beta = .178$ ) and to policy documents (b = .012, SE = .004, p < .01,  $\beta = .293$ ) predicted final exam grade.

Research Question 4: Do female perceive greater psychological cost than males?

In an independent samples *t*-test demonstrated variances were similar across groups (F = .531, p = .468) and that females students perceived significantly greater psychological cost when learning calculus than male students, t(119) = 2.632, p = .010, d = .48.

Research Question 5: Are there differences in course achievement by gender?

A second independent samples *t*-test demonstrated variances were similar across groups (F = .380, p = .54) and that males outperformed females on the final exam, t(119) = -2.599, p = .011, d = .48.

Research Question 6: Any gender differences on learning behaviors?

After a series of t-test, we did not observe significant gender differences on learning behaviors, ts < .381, ps > .05.

#### 4 Discussion and Conclusion

This study builds on recent expectancy value theory research and examined the psychological cost induced when learning calculus, its relation to learning behaviors and achievement, as well as differences by gender. Results contrasted with theory and recent research and indicated psychological cost did not significantly predict behaviors or achievement.

Findings regarding the role of cost differ from EVT theory and previous studies of such relations. Prior research has revealed that high perceived cost results in lower frequency of learning activity (Chiang et al. 2011) and that perceptions of cost predict learning outcomes (Barron and Hulleman 2015). Because the courses observed were two face-to-face courses, where students had the opportunity to work both online and offline, the behaviors observed may comprise only a subset of learning activities. They do however provide a valid, granular record of learning events (Bernacki 2018). These findings should be understood to reflect only technology-based behaviors but to do so with precision. The modest relationship between psychological cost and achievement

(i.e.,  $\beta = .17$ ) was not statistically significant, and was considerably smaller than the more general relationship between cost and achievement (i.e., r = .30; Flake, Flake et al. 2015). It may be that psychological cost is less associated with achievement than effort or opportunity costs, but contextual factors may also influence this relationship.

Digital learning (e.g. organizing study and policy document use) predicted achievement in calculus. Whereas relations between psychological cost and learning behaviors were not observed, two behaviors – monitoring study sessions with an interactive tool and use of policy documents – each predicted achievement. Monitoring one's study using this tool reflects a planful, metacognitive form of engagement in learning (Winne and Hadwin 1998). Attentiveness to policy documents reflect a kind of conscientiousness indicative of sensitivity to task affordances (Winne and Hadwin 1998; e.g. directives about learning objectives) and constraints (e.g., due dates) of the course during learning are more apt to understand and excel in the task. More nuanced analyses are warranted to better understand how events' impacts differ when they occur at different times in the semester, and in combinations or patterns (Bernacki 2018; Veenman 2013).

Females did perceive greater psychological cost than males when learning calculus, and they performed worse on a summative performance measure. Though we did not examine the casual relationship between female students' higher psychological cost and lower final exam scores, Fig. 1(a and b) document significant gender differences where females report greater psychological cost and achieve lower final exam scores. Additional analyses are ongoing to explore whether psychological costs may mediate these effects, and whether women might engage in different patterns of learning behaviors than



Fig. 1. (a) male and female students perceive different psychological cost,  $M_F = 3.746$ ,  $M_M = 3.183$ , and (b) male and female students scored differently on the final exam,  $M_F = .677$ ,  $M_M = .765$ .

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men as a result of these perceived costs, and further, whether behaviors under such motivational state have differed predictive effects for achievement outcomes.

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