# Collaborative Networks as a Core Enabler of Industry 4.0

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**Abstract.** The notion of Industry 4.0 is having a catalyzing effect for the integration of diverse new technologies towards a new generation of more efficient, agile, and sustainable industrial systems. From our analysis, collaboration issues are at the heart of most challenges of this movement. Therefore, an analysis of collaboration needs to be made at all dimensions of Industry 4.0 vision, complemented with a mapping of these needs to the existing results from the collaborative networks area. In addition to such mapping, some new research challenges for the collaborative networks community, as induced by Industry 4.0, are also identified.

**Keywords:** Industry 4.0 · Collaborative networks · Smart manufacturing

#### 1 Introduction

The idea of a 4<sup>th</sup> industrial revolution, represented by terms such as Industry 4.0 and Smart Manufacturing, has attracted considerable attention namely as a result of a proposal by the German government and other initiatives from USA, Korea, and other countries [1, 2]. The initial notion primarily pointed to a merging of the physical and virtual worlds – cyber-physical system (CPS) – thus leading to a CPS-based industry. Soon the idea evolved to a symbiosis of CPS with Internet of Things and Internet of Services, justifying the view that it represents an evolution towards digitalization. This idea was then combined with the notion of "smartness" (intelligence dimension) reflected in terms such as smart factory, smart sensors, smart machines, smart products, smart environments, etc. [3]. This move therefore represents a symbiosis among the informatics, and particularly artificial intelligence, engineering, and manufacturing.

More recently, Industry 4.0 has turned into a buzzword [4] and became a catalyzer or "integration factor" for various new technologies and manufacturing concepts – following the "me too" effect. As a result, its scope has increased – a kind of "everything fits" – making this concept even more difficult to grasp, while every technology-related company also tries to give this concept its own description.

© IFIP International Federation for Information Processing 2017 Published by Springer International Publishing AG 2017. All Rights Reserved L.M. Camarinha-Matos et al. (Eds.): PRO-VE 2017, IFIP AICT 506, pp. 3–17, 2017. DOI: 10.1007/978-3-319-65151-4\_1 Nevertheless, this trend has brought a number of benefits, namely by creating a momentum to drive industrial transformation and upgrading, catalyzing multi-disciplinary contributions, and promoting discussions and identification of new directions and possibilities, as clearly shown by the recent boom of business and academic publications related to Industry 4.0. Furthermore it has also created opportunities for attracting new political and financial support. In fact many countries have been launching local programs on Industry 4.0.

But there is also some risk associated with this new emergence. As usual, the hype creates excessive expectations, and overlooking several hard problems. Many new-comers look at it from a narrow perspective – the perspective of their own field of interest – with a potential loss of the vision and focus. Some publications and talks in conferences resemble the past discussions around the CIM (Computer Integrated Manufacturing) concept of the 1980s, just revamped with some new technologies.

From our perspective, in order to properly understand the vision of Industry 4.0 one needs to look at it from the lens of collaborative networks (CN). It might of course be argued that this is "yet another partial view". Nevertheless, since the collaborative networks area is by nature multi-disciplinary and interdisciplinary, it can enhance getting a more holistic understanding of the issues at stake here. We therefore claim that "collaboration" is at the heart of most challenges in Industry 4.0, and thus the area of Collaborative Networks shall be considered as a major enabler - although certainly not the only one – for this industrial transformation. In fact, some important keywords for Industry 4.0 include "networking", "value chains", "vertical and horizontal integration", and "co-engineering/through engineering", which very well match the issues addressed for the CNs [1, 5]. A recent survey [8] also shows that "interconnection" and "collaboration" are two of the main clusters of terms found in related literature. As such, this work proposes an analysis of the relevant dimensions of Industry 4.0, while identifying their collaboration-related aspects and mapping them into the potential contributions from the CN area. Complementarily, a number of open issues are identified as research challenges with a more "collaborative" flavor of those concept, towards what we could term Collaborative Industry 4.0.

# 2 Trends and Concepts

## 2.1 Industry 4.0 Concept Overview

Industry 4.0 is mainly characterized by an increasing digitalization and interconnection of manufacturing systems, products, value chains, and business models. The interconnection between the physical and the virtual/cyber worlds – Cyber-Physical Systems and Internet of Things – is a central feature.

In the literature, this concept is often described in terms of its four main dimensions or characteristics, namely: (1) vertical integration/networking, (2) horizontal integration/networking, (3) through-engineering, and (4) acceleration of manufacturing [1, 6]. Some authors also highlight two additional aspects: (5) digitalization of products and services, and (6) new business models and customer access or involvement [7]. Table 1 summarizes these dimensions.

	Characteristic	Notion	Some relevant topics	
1	Vertical integration or networking of smart production systems	Focuses on integrating processes vertically across the entire organization, via networking of smart production systems, smart products and smart logistics. [1, 6, 8].	Extensive CPS     Interoperability     Decentralization     Virtualization     Real-time availability of data     Service orientation	Modularization     Enterprise wide data analytics & Augmented reality support     Needs-oriented & Individualized     Optimization
2	Horizontal integration through global value chain networks	Involves networking along the whole value chain, from suppliers and business partners to customers [8, 1], "in order to achieve seamless cooperation between enterprises" [5, 9].	Collaboration Transparency Interoperability Decentralization Bata sharing Business ecosystem/business community Track and tracing	Safety & security     Global optimization     Global flexibility     Suppliers orchestration     Resilience     Regulatory framework
3	Through-engineering across the entire value chain	Integrates all engineering activities considering the complete life-cycle of the product, from design/production to retirement/recycling [1, 6].	Product life-cycle     Co-engineering     End-to-end integration     Circular economy     Connecting & integrating customers	Availability of data at all stages     Tracking & tracing     Service-enhance products     Creating new product-service offerings
4	Acceleration of manufacturing	Strive to optimize the whole value chain through the so-called "exponential technologies" (i.e. exponentially growing technologies), accelerating and making industrial processes more flexible [1, 6].	IoT, CPS     Mobile computing     Robotics and drones     Artificial Intelligence     Additive manufacturing     Industrial biology	Neuro-technologies Nanotechnologies Sensing technologies Cloud, big data & analytics Collaborative machines
5	Digitalization of products and services	Moves to smart products, by adding sensors, computing and communication capabilities to products, providing availability of product data along its life-cycle, introducing new digital products, and associating business services to products [7].	Self-identification     History record and tracing     Augmented reality     Data availability	Service-enhanced products     Assistance     Self-diagnosis, self-configuration
6	New business models and customer access	Focuses on new business models that take advantage on digitalization and networking in data-rich contexts, along the value chain. Such models will deepen digital relationships with more empowered customers, and accelerate globalization but with distinct local/regional flavors [7].	Customer experience Customer intimacy Co-design/co-creation Value chain Link to smart infrastructures	Product-service ecosystem     Sustainability     Social responsibility     Glocal enterprise

Table 1. Summary of characteristics of Industry 4.0

This industrial transformation momentum towards industry 4.0 is driven by two major forces – the new technological possibilities, and the fast changing market demands (Fig. 1).

From a technological perspective, Industry 4.0 is in fact characterized by the combination of large variety of enabling technologies [10, 11]. Furthermore, the role of data – available in fast growing amounts – is becoming central not only challenging the re-design of past systems and solutions, but also motivating new services and products.



Fig. 1. Driving forces

#### 2.2 Collaborative Networks Overview

The area of CNs is nowadays represented by a large literature basis [12, 13] and a great variety of implementations, corresponding to multiple classes of collaborative networks. To support this variety of collaboration forms, a large number of models, infrastructures, mechanisms and tools have been developed, as summarized in Fig. 2.

Many of these developments have been directed to manufacturing and other industrial applications, which make the area a natural contributor to Industry 4.0.

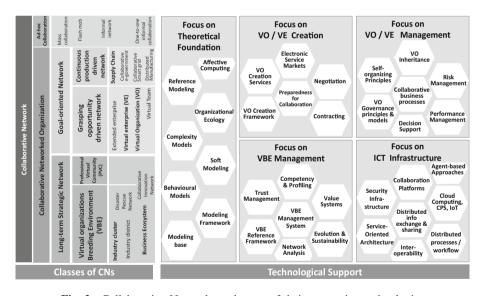


Fig. 2. Collaborative Networks and some of their supporting technologies

# 3 Collaboration Issues in Industry 4.0

Numerous collaboration issues emerge from the characteristics of Industry 4.0, as summarized in the following Tables 2, 3, 4, 5, 6 and 7. As illustrated in Fig. 3, a good number of contributions to solve these issues can be found in the research on CNs.

**Table 2.** Collaboration issues in vertical integration of smart production systems

## Examples of collaboration-related issues

# • With the increase of intelligence and autonomy of enterprise systems, vertical integration more and more corresponds to networking of smart systems, which need to collaborate in order to support agile processes. For instance, at shop floor this leads to a move from "control structures" to "collaborative structures" (from CPS and embedded systems to collaborative CPS).

- Collaboration between humans and robots is an emerging field, often limited to one-to-one model, but that can be enlarged to a network level.
- Future enterprises can be seen as multi-layer networks, involving the interplay of smart production systems, smart products, smart logistics, organizational units, and people. Support for real-time monitoring and agility requires fluid interplay among these multiple layers (up and downstream).
- Real-time availability of data and enterprise wide analytics and augmented reality supported data visualization can be better supported by a collaborative model among the various enterprise units.

#### What CN can contribute

- Although most CN research has focused on networks of organizations or networks of people, some earlier suggestions to apply the same concepts to networks of machines [14] and CPS [15] are available.
- Some works addressed the interplay among CNs [16].
- From the area of multi-agent systems and distributed artificial intelligence, models and protocols for collaboration among agents have been extensively discussed and applied to manufacturing [17].
- The concept of sensing, smart, and sustainable enterprise offers a comprehensive view of integration [18].

**Table 3.** Collaboration issues in horizontal integration through global value chain networks

#### Examples of collaboration-related issues

- Collaboration among all stakeholders along the value chain, including business partners and customers.
- Materialization of business ecosystems, which are strategic cooperative alliances.
- Sharing of resources and information along the value chain, one of the facets of collaboration.
- Global optimization, which requires a network-oriented perspective and not an enterprise-centric view.
- Global flexibility requires dynamic formation of goal-oriented networks to adapt to changes.

#### What CN can contribute

- This is the area more extensively covered by CN research [12, 13], [q]. Extensive results are available on:
- Organizational models, including strategic alliances (e.g. VBEs, business ecosystems) and goal-oriented networks [19, 20].
- Collaboration platforms, tools and information management supporting needs of the various phases of the CN life-cycle [19, 21, 22].
- Governance and behavioural models [20, 23, 24].
- Trust management [25].
- Reference models [26, 27, 28].
- Resilience and CNs [29]

(continued)

Table 2	( t · 1)
Table 3.	(continued)

Examples of collaboration-related issues	What CN can contribute
Resilience, thus the capability to absorb	
shocks and disruptions, requires	
collaboration with high level of sharing.	
<ul> <li>Tracking and tracing functionalities require</li> </ul>	
high level of transparency and sharing	
among the value chain.	
• Some authors also explore the integration of	
smart manufacturing with smart cities [30].	

Table 4. Collaboration issues in through-engineering across the entire value chain

Examples of collaboration-related issues	What CN can contribute	
<ul> <li>Involvement of customers in product design (co-design) as well as close interaction among engineers of different nodes along the value chain (co-engineering) require effective collaboration between manufacturers and customers, possibly involving intermediary stakeholders.</li> <li>Consideration of full-life cycle of product and circular economy requires collaboration among multiple stakeholders.</li> <li>Service-enhanced products or association of business services to products usually requires well-coordinated networks, involving manufacturers and service providers, namely for delivering integrated service packages. This is particularly critical when there is a need for differentiation according to geographical area.</li> </ul>	<ul> <li>Co-design, co-innovation and customer communities are topics addressed in various CN works, e.g. [31, 32].</li> <li>The interactions between the product life-cycle and the CNs life-cycle were studied in GloNet [23].</li> <li>The role of CNs in supporting service-enhanced products/product-service systems has been a major research topic in recent years [24, 33–35, 52].</li> </ul>	

These examples, although not a complete list, clearly show the relevance of CNs for the materialization of this industrial revolution. On the other hand, further research areas can also be identified, as presented in Sect. 4.

The above tables are focused on the four main characteristics of Industry 4.0. The two other characteristics mentioned in Fig. 1, although partially overlapping the cases mentioned above, also require a strong collaborative networks component, as shown in Tables 6 and 7.

**Table 5.** Collaboration issues in acceleration of manufacturing

#### Examples of collaboration-related issues

- Fast introduction of new technologies requires dynamic involvement of new players along the value chain, and thus agile collaborative structures.
- Some of the "exponential technologies" strongly based on AI more and more suggest collaboration among machines (M2 M). This trend naturally involves issues such as sharing, interoperability, negotiation and contracting, and trust management, etc.
- Mobile technologies challenge the closed ecosystem models and require collaborative models that cope with nomadic systems.
- Technologies such as 3D printing allow for distributed and localized manufacturing, involving collaboration among actors located in different geographical locations.
- The increasing role of virtual and augmented reality as a tool to collaborate during training activities, to interact in an innovative way and for simulation and management of a certain situation can affect collaboration.

#### What CN can contribute

- Combining results from the multi-agent systems area [18] and from CN [36] regarding consortia formation can provide good support to agility.
- Till now 3D printing has been studied mostly from a technological point of view and only recently as a new enabler of new collaboration models [37].
- Virtual and augmented reality have been studied as a tool for training and for management of processes, but only recent developments of mobile and connectivity concepts can change the way CNs are conceptualized (virtual and real participants) [http://vf-os.eu/]

Table 6. Collaboration issues in digitalization of products and services

#### Examples of collaboration-related issues

- Leveraging the notion of smart product can only be done through effective collaboration among nodes of the value chain, which use the smart product to mediate their collaboration (ako stigmergy); otherwise the full potential of the concept cannot be achieved.
- It is through collaboration that effective history records and tracing can be kept updated and associated to the product.
- Data availability next to the product depends on the technological infrastructure but also on the collaboration among all stakeholders involved in the "product history".
- Inclusion of assistance and other value-added services typically requires

#### What CN can contribute

- Some examples of stigmergic collaboration can be found in mass collaboration in which "agents communicate with one another indirectly through traces left in the shared environment" [38]. A typical example is Wikipedia.
- Collaboration of multiple stakeholders in integrated business services provision has been addressed [33, 39, 40], including aspects such as value-added/integrated service composition, service discovery in collaborative environments, etc.
- Role of CNs in transition to product-service systems [35, 41].
- Role of CNs in innovation ecosystems and open innovation [42, 43].

(continued)

Table 6.	(continued)	۱
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Examples of collaboration-related issues	What CN can contribute
contributions from various stakeholders,	
which implies at least some minimal levels	
of collaboration - being the "smartness of	
the product" their common goal.	
<ul> <li>Smart products will inspire/motivate the</li> </ul>	
creation of new services to enhance the	
value of products, which opens the	
opportunity for new players, thus creating	
collaboration communities associated to the	
product (product-related digital ecosystems.	

Table 7. Collaboration issues in new business models and customer access				
Examples of collaboration-related issues	What CN can contribute			
<ul> <li>This dimension further extends the "horizontal integration", seeking tight collaboration along the value chain.</li> <li>Collaboration with customers (co-design/co-creation of products and services), not necessarily under the one-to-one model, but rather under a community perspective (increasing "customer intimacy"). Improving customer experience, namely in global markets, also requires close collaboration among value chain stakeholders.</li> <li>Addressing global markets taking into account local specificities (notion of global enterprise) requires collaboration between global producers and local providers and other entities close to the customer.</li> <li>The move towards "servitization" more and more requires tight collaboration between manufacturers and a growing variety of service providers.</li> <li>Current concerns regarding sustainability and social responsibility require stronger collaboration links between industry and other societal actors.</li> <li>Hybrid value chains, combining for-profit and non-for-profit organizations.</li> </ul>	<ul> <li>Numerous forms of goal-oriented networks have been implemented in diverse industry sectors [44].</li> <li>The involvement of customer in co-creation networks has been studied in various sectors, e.g. solar energy [31], consumer goods sector [45, 21], etc.</li> <li>Materialization of the <i>glocal</i> enterprise concept through CNs [40].</li> <li>New models for collaboration in Non-hierarchical value chains [22].</li> <li>The role of CNs in product-service systems/servitization [35, 41].</li> <li>The role of CNs in sustainability has been discussed in various works, e.g. [46, 18] and even been the main theme of the 2010 PRO-VE edition [47].</li> <li>Notions of green virtual enterprise and green enterprise breeding environment have been introduced [48].</li> </ul>			

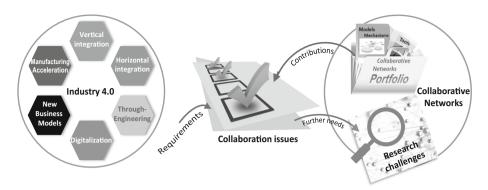


Fig. 3. Mapping Industry 4.0 into Collaborative Networks

# 4 New Research Challenges

Last decades of research in CNs resulted in a large base of theoretical and empirical knowledge, which provides a strong support to the collaboration requirements of Industry 4.0, as summarized in Sect. 3. Furthermore, the catalyzing "movement" originated with the Industry 4.0 concept is raising new challenges and pointing to areas requiring further research in CNs. Some of these areas include:

- Combination and interplay of multiple dynamic networks. The aimed vertical and horizontal integration dimensions and the need to support the various stages of the product life-cycle lead to the co-existence of multiple networks, formal and informal, involving organizations, people, systems, and machines. These networks have different durations and thus different life-cycles. Understanding the nature and supporting the interactions/interdependences among these networks is crucial for the effectiveness, agility, and resilience of future manufacturing systems. Although some inputs towards this aim can be found in [16], this issue remains an important research challenge.
- Coping with and benefiting from data-rich environments. The increasing availability and use of sensors and smart devices, integrated as cyber-physical systems, combined with the hyper-connection of organizations, people, and systems, generate fast increasing amounts of data. These emerging data-rich environments challenge CNs and associated decision-making systems. Previous design assumptions, based on scarcity of data, need to be revisited, probably leading to new architectures and mechanisms. Furthermore, new collaborative business services that leverage the value of big data are likely to emerge. On the other hand, data-richness also raises issues regarding data validity and quality, data protection, access, and ownership.
- Extend the use of a CNs perspective to complex CPS. Earlier CPS/IoT efforts were focused on the base technological aspects, such as interconnectivity, safe communications, control, and coping with limited energy and computing resources. As the level of intelligence, and thus the autonomy, of devices, machines and systems increases, and the number of interconnected entities grows exponentially, it is

- necessary to bring in new perspectives in terms of organizational structures (e.g. communities or ecosystems of smart entities), and moving from a "control-orientation" towards a collaboration perspective.
- Extend the idea of collaborative networks to communities of machines and H-M collaboration. Taking advantage of new interfacing technologies, e.g. natural user interfaces, augmented and virtual reality, holograms, more effective approaches for human-machine collaboration can be developed. The emerging field of "collaborative robotics" points in this direction, but instead of a one-to-one collaboration model (as in current systems) [49], a more comprehensive networked model can be envisioned. In other words, new H-M interfacing technologies allow to revisit the concept of balanced automation systems [50, 51], re-enforcing the collaboration perspective (human-enhancement and human-machine symbiosis).
- Networks involving hybrid value systems. The need to properly consider the societal dimension and systems sustainability require an increasing collaboration of manufacturing industries with other societal stakeholders. Thus a collaboration among public, NGOs, and private entities, guided by different value systems, which calls for a better understanding of the interactions and alignment of value systems in CNs. Furthermore smart cities, smart communities need to include and to consider the role of manufacturing companies for the wealth of the country.
- Further develop the sensing, smartness, and sustainability dimensions. New products, processes, enterprises, communities, and infrastructures need to be envisioned as sensing, smart and sustainable (S3), extending the concept of "S3 enterprise" [18], in order to transcend individual interests and better satisfy collective aspirations. Human capability and machine intelligence need to be integrated within production systems so to achieve maximum efficiency as well as worker satisfaction. Research efforts should tackle social sustainability challenges at all levels of manufacturing industries (from shop-floor to production systems to networks). This implies moving from an enterprise-centric perspective to a business ecosystem-oriented perspective. CNs is a key enabler for the materialization of this idea, which requires the integration and interaction of multiple entities that are heterogeneous, distributed and autonomous, but that must collaborate in order to achieve their collective goals.
- Seek inspiration in nature, towards optimized solutions. Nature is full of examples
  of successful collaboration processes, shown in a wide variety of forms, and which
  seem to be highly optimized. On the other hand, seeking optimized, agile and
  sustainable solutions is a core goal of Smart Manufacturing. Therefore, a study of
  research results from Nature-related disciplines regarding collaboration can provide
  good inspiration to better understand and replicate sustainable collaboration
  mechanisms and organizational structures.
- Deployment of open linked data and interlinking of open ontologies to enhance collaboration among autonomous and heterogeneous connected agents in collaborative environments. This is crucial to support both vertical and horizontal integration.
- Better service specification mechanism, enhancing service discovery, composition
  and evolution in collaborative environments, coping with mobility and evolution of
  manufacturing equipment.

- Further develop monitoring and supervision of agents collaboration in coopetitive environments. This requires further development of behavioral models, and other advanced aspects such as collective emotions, resilience mechanisms and antifragility in order to cope with disruptive events, etc.
- *New business models for new CNs:* upon the changes enabled by Industry 4.0 the structure, the actors, the interaction mechanisms, the value creation mechanisms of CNs will change. Organizations (both public and private) will be asked to revise their processes, rules of collaboration, as well as regulatory systems. In the specific case of manufacturing companies, service orientation, inclusion of sustainability issues, availability of big data, etc., are strategies that need to be accompanied by new organizational models.
- **Re-enforce interdisciplinary work**. The increasing levels of integration envisioned by Industry 4.0 clearly require the contribution from multiple disciplines. The CNs area, the result of an interdisciplinary effort in itself, can facilitate the needed dialog among all stakeholders in Industry 4.0, but also needs to be continuously re-enforced, seeking synergies among multiple knowledge areas.
- Further education and dissemination of CN concepts in industry. Performing this industrial revolution is not only a matter of technology. It requires a different mind-set, new ways of working, a new culture. For this to happen, and considering the enabling role of collaborative networks, it is necessary to invest further on education and dissemination of CN concepts in the industrial communities.

#### 5 Conclusions

The vision behind Industry 4.0 and alternative terms such as Smart Manufacturing is having a strong catalyzing effect, reflected in the convergence of various new technologies and mobilization of efforts towards reorganization of industry. To some authors this effect is triggering a new industrial revolution.

An effective materialization of this vision strongly relies, in our opinion, on collaborative organizational structures, processes, and mechanisms. This position is confirmed through an analysis of the Industry 4.0 requirements along its six dimensions – vertical integration, horizontal integration, through-engineering, acceleration of manufacturing, digitalization, and new business models – which allowed us to identify a large number of collaboration-related issues.

From an analysis of literature on collaborative networks, a great number of research results and empirical knowledge gathered along the last two decades which constitute a rich contribution to the identified needs, positioning CNs as a major enabler of Industry 4.0.

Complementarily, this analysis shows that this revolution also raises new research challenges or re-enforces ongoing focus topics in the CN community. A preliminary list of examples of such challenges was elaborated, although further refinement is needed.

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